



MAINE DISTRICT OFFICE NEWS

Message from Moe Dube

Maine District Director



October 5, 2007

SBA DOLLARS IN
MAINE REACH ALL
TIME HIGH

SBA SEEKING
NOMINATIONS FOR
2008 SMALL BUSINESS
AWARDS

VISIT WWW.SBA.GOV/ME
FOR NOMINATION FORM
AND AWARD CRITERIA

MAINE BUSINESS
MATCHMAKER

NOVEMBER 1ST

AUGUSTA CIVIC
CENTER

VISIT

[WWW.REGONLINE.COM/146
617](http://WWW.REGONLINE.COM/146617) TO REGISTER

FIRST STOP BUSINESS
INFORMATION

SEMINARS

SCHEDULED IN
RUMFORD AND SOUTH
PARIS

VISIT www.sba.gov/me

TO REGISTER

Maine District SBA Office

Edmund S. Muskie Federal Bldg

68 Sewall Street, Room 512

Augusta, ME 04330

Happy "New Year" and thank you to all our lenders, our partners at the Maine SBDC, SCORE, the Women's Business Center and our friends in the economic development community for all your help in fiscal year 2007.

As we enter into a new fiscal year, I look forward to working with Maine's lending community and valuable resource partners. Without you we would not be able to help Maine's small business owners, as they create new jobs in our communities and stimulate the local economy.

Our mission is to help our partners better serve our mutual customers and to work as a team to reach all of Maine's entrepreneurs create and expand their small businesses.

As we move forward, if you have suggestions that would enhance our efforts, please contact me or a member of the Maine SBA team. I can be reached at 207-622-8383 or at maurice.dube@sba.gov.

Sandford "Sandy" Blitz Named Regional Administrator for SBA's Region I

Sandford "Sandy" Blitz has been appointed Regional Administrator for the U.S. Small Business Administration's Region I.

In this capacity, Blitz will oversee SBA district offices in Maine, New Hampshire, Vermont, Massachusetts, Rhode Island and Connecticut and will report directly to Administrator Steve Preston.

Blitz has an extensive government and business background. A former Economic Development Representative for the U.S. Department of Commerce's Economic Development Administration, Sandy was responsible for overseeing programs to foster business growth throughout New England. He has also served as the Assistant Commissioner of Public Building Services at the General Services Administration.

As an entrepreneur, Blitz understands firsthand the challenges of running a business and has in-depth knowledge of New England's economic environment. Currently, he manages a consulting firm that assists public and private institutions in obtaining government grants and loans.

Blitz also serves as the Executive Director for the East-West Highway Association and is the Executive Manager for the Bangor Target Area Development Corporation. He is a resident of Hudson, Maine with his wife Mona.

MAINE DISTRICT OFFICE
FY 2007 LOAN VOLUME BY BANK AS OF SEPTEMBER 30, 2007

<u>NAME OF LENDER</u>	<u>TOTAL LOANS</u>	<u>7a LOANS</u>	<u>504 LOANS</u>	<u>TOTAL 7a DOLLARS</u>	<u>TOTAL 504 DOLLARS</u>
TD BankNorth, NA (PLP-Express)	90	85	5	\$10,857,800	\$4,334,780
Merrill Merchants Bank (PLP-Express)	63	62	1	\$5,360,800	\$795,073
Bangor Savings Bank (PLP-Express)	39	39		\$5,604,500	
KeyBank, N.A. (PLP-Express)	35	35		\$6,855,900	
Bank of America (PLP-Express)	31	29	2	\$722,200	\$855,950
Norway Savings Bank (Express)	26	21	5	\$2,822,000	\$1,235,500
Capital One, National Association	24	24		\$1,105,000	
Rivergreen Bank (Express)	20	19	1	\$3,856,400	\$187,500
Camden National Bank (Express)	20	14	6	\$2,223,000	\$1,692,500
Kennebunk Savings Bank (PLP-Express)	20	5	15	\$309,200	\$9,795,023
Bath Savings Institution (Express)	18	15	3	\$1,910,000	\$1,690,062
Androscoggin Savings Bank (Express)	17	17		\$1,145,600	
Maine Bank & Trust Co. (Express)	16	8	8	\$1,466,000	\$4,898,357
Home Loan Investment Bank, FSB	12	12		\$5,151,000	
Union Trust Company (PLP-Express)	10	10		\$467,000	
Katahdin Trust Company (Express)	9	9		\$1,381,000	
Biddeford Savings Bank (Express)	9	8	1	\$394,800	\$196,500
Franklin Savings Bank (Express)	8	8		\$1,200,500	
Norstate FCU (Express)	8	6	2	\$825,400	\$435,000
Bar Harbor Bank & Trust (Express)	8	7	1	\$787,000	\$587,110
Northeast Bank(PLP-Express)	8	5	3	\$301,000	\$2,559,950
Saco & Biddeford Savings Inst. (Express)	8	6	2	\$218,000	\$983,500
Ocean Bank (PLP-Express)	8	1	7	\$40,000	\$3,723,541
RBS Citizens, NA (PLP)	7	7		\$162,800	
Gardiner Savings Institution (Express)	4	4		\$1,243,500	
CIT Small Business Lending Corp.	3	3		\$1,890,000	
Greater Bay Bank, N.A.	3	3		\$735,500	
Wells Fargo Bank, N.A.	3	3		\$90,000	
PNC Bank, NA	2	2		\$1,527,000	
Northway Bank	2	1	1	\$15,000	\$305,000
Mountain 1st Bank & Trust Company	1	1		\$1,210,000	
Pepperell Bank & Trust	1	1		\$550,000	
Mainstreet Lender 7(a), LLC	1	1		\$471,600	
Damariscotta Bank & Trust	1	1		\$213,750	
Centrix Bank & Trust	1	1		\$200,000	
Skowhegan Savings Bank	1	1		\$160,000	
Macomb Community Bank	1	1		\$105,000	
Capital One Bank	1	1		\$50,000	
Sanford Inst. For Savings (Express)	3		3		\$3,743,676
Gorham Savings Bank	3		3		\$3,211,500
Mechanics Savings Bank	3		3		\$589,568
GE Capital Small Bus. Fin. Corp.	1		1		\$950,000
First Federal Savings & Loan Assoc	1		1		\$756,471
Navy FCU	1		1		\$192,800
Federal Savings Bank	1		1		\$150,000
Ocean Communities FCU	1		1		\$125,000
TOTALS	553	476	77	\$63,628,250	\$43,994,361

<u>NAME OF CDC</u>	<u>504 Loans</u>	<u>Total Amount</u>
Granite State Dev. Corp	63	\$28,249,000
Coastal Enterprises, Inc.	11	\$3,084,000
Eastern Maine Dev. Corp.	3	\$1,280,000
Totals	77	\$32,613,000
MicroLoans for FY2007	Totals	36
Grand Total 7(a), 504 and Microloan	589	\$96,960,750